

Parts News - August 2009

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Warehouse move to Puurs – Start up challenges

As all of you are aware, we have just completed a restructuring of our warehouse operations and material flow for Doosan Portable Power spare parts and aftermarket business. Specifically, we combined our Portable Power spare parts operations into one consolidated Doosan Infracore International EMEA warehouse in Puurs, Belgium.

We recognize there have been some challenges in the startup (operational and system stability issues) and that these have affected the shipment lead times and the availability of products during the transition.

As of today, the situation in terms of shipment performance out of our new warehouse in Puurs is under control and we are confident that you will see a clear improvement on your next orders.

Regarding availability, we are still working on closing some of the identified issues and we expect return to normal operation by the end of July 2009.

We apologize for the inconvenience caused to you and your customers.

Thanks for your continued support of our partnership.



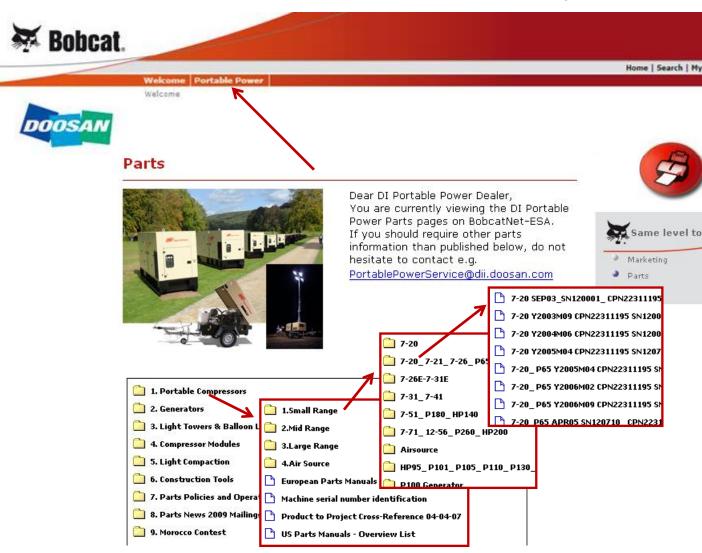
Portable Power

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Documents available through BobcatNet

Please note that you can find and download all parts manuals for Portable Power equipment on BobcatNet, under the section Portable Power / Parts. Under that section, you will also find useful documents such as Machine serial number identification tools, the lists of European and American parts manuals and recommended spare parts lists. Also, the new Portable Power Parts policy has been posted, as well as all details about the Morocco Contest and the Parts mailings as of 2009.





Doosan InfracorePortable Power

Total Solutions



Increased discount on volume purchasing on the complete range of air tools

	MODELS	QUANTITY (Any combination of tools of the same weight family)	VOLUME DISCOUNT
Chippping / Picking Hammers	IR2PS – IR5PS IR9PS – IR12PV	15 12	- 10%
Paving Breakers	IR15BV – IR40BV	8	- 10%
Handheld Rock Drills / Jackhammers	IR5JS – IR17/IR23	5	- 10%

To benefit from these promotions, please submit a quote when you place the order. For any help or information, please contact your CSR coordinator in Dublin. Offer valid from 15 August till 30 September 2009. Discount applies on net price.



Moroccan Great South 2009 Parts Contest









The Doosan Parts team is offering the 8 best Portable Power Parts Managers a Wild Moroccan Adventure!



Winners:

- Top 1 per region best progression rate in Portable Power Parts sales.
- Top 1 per region best progression rate in Portable Power consumables sales.

Boort your rales for the remaining couple of weeks!

Take advantage of the promotions.

And be... one step closer to... Morocco!





More details to be found on:

BobcatNet / Portable Power / Parts / Parts Incentives