



Doosan Infracore Portable Power

Parts News – July 2010

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ICELAND, LAND OF FIRE AND ICE - October 22 - 25

2010 Parts Contest



This year, 3 Portable Power Dealer Parts Managers will have the privilege to drive a snow scooter and a Super Jeep on glaciers and tough snowy tracks, crossing rivers, discovering the National Park Thingvellir, the volcano Skjaldbreid, the breathtaking waterfall Gullfoss and the famous Geyser area. After that, Icelandic horseback riding and relaxing in the Blue Lagoon...

Program time frame: May 1st - September 30th 2010.

Winners:

- Top 1 per zone - best progression rate in Portable Power Parts sales.

Participation Conditions:

- For Parts Managers only, maximum 1 person per company.
- For official Portable Power distributors distributing Portable Power for at least 1 year (distribution contract must be dated 1st January 2009 or earlier).
- Minimum Parts sales volume in 2009 must be at least € 50,000.



More info and full program on [BobcatNet / Portable Power / Parts / Iceland Contest](#).



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May Results

Progression rate Portable Power Parts sales in %

ZONE 1

Ranking	Name	Dealer
1	Mrs Moleayan	IER Iran
2	N. Farag	Pico Machinery
3	A. Al-Bahimiy	Tamgo
4	R. Kumar	MHD Oman
5	A. Reyes	Jaidah Motors

ZONE 2

Ranking	Name	Dealer
1	Stefaan Eeman	MAES
2	M. Leemans	EUROMAT
3	Jörg Hänni	PROBST MAVEG
4	R. D'agostino	AIR SERVICE
5	G. Kostakos	TZANIDAKIS

ZONE 3

Ranking	Name	Dealer
1	G. Neave	DIPP South Africa
2	Ch. Peltier	SUDMAT
3	S. Touhami	DIPP France
4	F. Schaefer	DIPP Germany
5	T. Svendsberget	IRM

Do not hesitate to contact us if the name of the Parts manager is wrong.



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Stock Order Discount

As you may know by now, we are redesigning the parts business organisation. Our information technology support structure will be dramatically redesigned and upgraded through the use of a new eCommerce portal that will change the ordering processes and provide you with an integrated information solution.

This project includes the migration of all data into Oracle, the integration of technology and processes and the transitioning of the customer support structure in Dublin to the new team in Belgium.



Please be assured that we will do our utmost to avoid as much as possible any disruptions during the transition. However, given the size and scale of change, some operational issues might still arise.

Therefore, we would like to recommend you to start stocking more parts.

As an incentive, we grant you an extra 2% discount on all your stock orders from 1st July till 14th August 2010.

From 1st July till 14th August,
extra 2%
discount on all stock orders.



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*Price
Review*

Price revision on filter kits

The filter kits prices has been revised, so that all filter kits are now **10%** cheaper than if you were to buy each filter separately.



P/N	DESCRIPTION	EURO		US \$		UK £		ZAR	
		Old	NEW	Old	NEW	Old	NEW	Old	NEW
80029457	Filter Kit 50 hrs - 17/235 - 21/215	391,90	310,50	419,00	392,31	210,00	221,67	3.553,00	3.123,90
44008191	500 HRS FILTER KIT EMU T	768,00	429,21	920,00	578,70	590,00	331,38	7.270,00	4.390,74
44008217	Filter Kit 2000 hrs - 9/270 - 9/300 - 12/235	1.460,00	1.038,51	1.580,00	1.296,18	990,00	794,79	14.850,00	11.225,70
44008225	2000 HRS FILTER KIT EMU 44008225	1.264,00	1.279,71	1.198,60	1.609,38	720,00	1.004,49	11.548,00	13.932,00
46550523	FILTER KIT 500Hr, 12/150	189,00	194,76	254,00	256,05	164,00	153,81	2.110,00	2.464,74
46550524	FILTER KIT 1000Hr, 12/150	954,00	1.061,46	1.288,00	1.401,84	830,00	872,91	10.701,00	13.034,88
80023948	SERVICE Kit 500 Hr, 7/26E & 7/31E	111,69	98,43	142,02	128,52	71,55	68,22	1.225,80	1.090,80
80023955	SERVICE Kit 1000 Hr, 7/26E & 7/31E	169,29	156,03	216,36	202,86	107,28	103,95	1.835,10	1.700,10
80023997	500 HR FILTER KIT, 7/51	155,90	110,17	161,00	143,82	82,00	77,94	1.365,00	1.182,60
80024425	KIT OIL AND FUEL FILTER	41,60	45,94	53,20	54,36	32,00	29,43	451,00	506,70
80024433	Kit, 500 Hour 80024433	57,00	79,78	74,00	95,76	49,50	48,78	757,80	891,90
80025786	SERVICE FILTER KIT 80025786	77,30	41,77	77,30	54,99	42,80	31,41	610,00	462,60
80029424	Filter Kit 50 hrs - 9/270 - 9/300 - 12/235	352,00	310,50	360,00	392,31	149,00	221,67	3.052,00	3.123,90
80029440	Filter Kit 1000 hrs - 9/270 - 9/300 - 12/235	899,30	604,71	902,00	793,35	520,00	487,62	7.648,00	6.357,60
80029473	Filter Kit 1000 hrs - 17/235 - 21/215	1.081,00	737,01	976,00	945,00	622,00	587,88	8.275,00	7.842,60
80029978	FILTER KIT, 500Hr, 7/71 T3	94,50	79,38	120,60	105,75	57,87	54,54	999,00	869,40
80029986	7/71 Yanmar T3 1000hr filter kit Sep 2008	410,49	352,78	463,23	439,83	265,59	260,82	4.277,52	3.929,40

Prices are ex-works and subject to change without prior notification.



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PROMO

Protec oil



Moil points & chisels



Offer valid from 1st July till 31 August 2010. Discounts apply on the net price.
Prices are ex-works and subject to change without prior notification.
AS LONG AS STOCK LASTS.

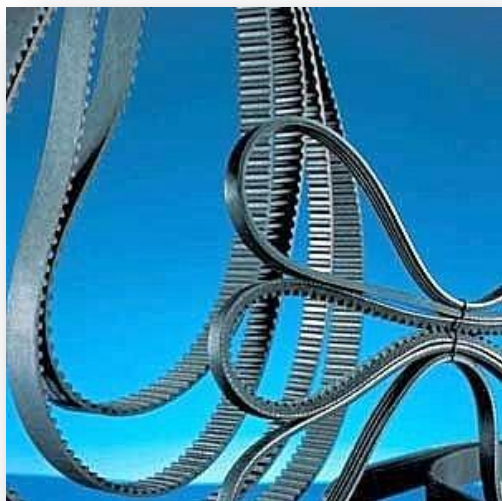


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Belts



Take advantage of these
special promotions
and win your seat
to **Iceland !**

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AS LONG AS STOCK LASTS.