



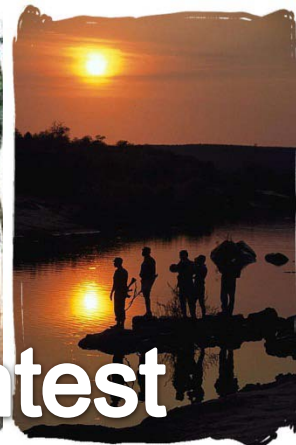
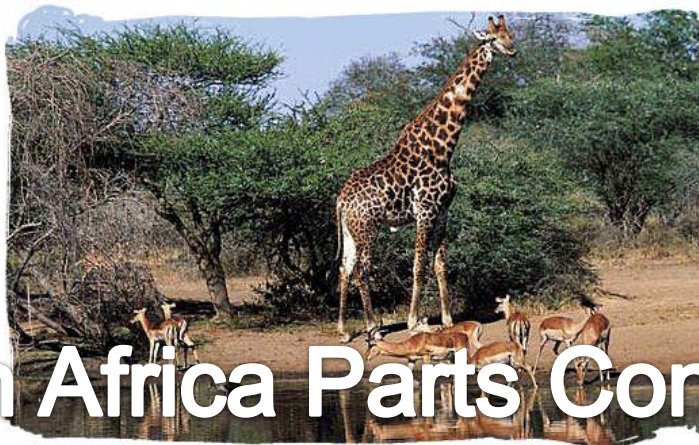
Doosan Infracore Portable Power

Parts News – September 2011

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South Africa Parts Contest

AUGUST Results

Progression rate Parts sales in %

POOL 1

Ranking	Name	Dealer
1	M. Dmoch	ASCO
2	H. Gill	DOOSAN UK
3	F. Schäfer	BOBCAT BENSHEIM
4	M. Rizea	IRCAT
5	J. Hänni	PROBST MAVEG

POOL 2

Ranking	Name	Dealer
1	R. D'Agostino	AIR SERVICE
2	Silvio Rocha	CENTROCAR Portugal
3	C. Randi	SEFI
4	R. Montero	CENTROCAR Spain
5	R. Gioia	MCI LAZIO

POOL 3

Ranking	Name	Dealer
1	Parts Manager	DRILLER OY
2	H. Ronsse	MAES COMPRESSOREN
3	B. Wood	BOBCAT LYON
4	B. Genbrugge	CENTRAL AUTO
5	M. Leemans	EUROMAT

POOL 4

Ranking	Name	Dealer
1	A. Korsheh	ARAB EQUIPMENT TRADING
2	C. Didat	SAS DMP
3	G. Neave	DOOSAN SOUTH AFRICA
4	A. Charfedí	SACMI
5	G. Pai	AL FUTTAIM

Do not hesitate to contact us if the name of the Parts manager is wrong.



Doosan Infracore Portable Power

Parts News – September 2011

Announcement

Claudia Tuveri - Parts Business Development Manager

We are pleased to announce Claudia Tuveri as the new Parts Business Development Manager, replacing Gustavo Caldera, who has accepted to move to the position of Director Attachments.

Claudia has previously held the positions of Parts Sales & Marketing Manager and Publication Coordinator. As a PSMM, Claudia will be replaced soon. In the meantime, she will continue to look after her previous responsibilities.

We wish both Claudia and Gustavo all the best in their new functions.



Claudia Tuveri

Parts Business Development Mgr
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Birgit Oliver - Parts CST Coordinator

We are pleased to announce Birgit Oliver as the new Parts Customer Service Coordinator for Bobcat and Portable Power, reporting to Jerome Lesauvage, Parts Customer Service Manager. She will be covering Germany, UK and Ireland.

Birgit will be replacing Nina Pfeifer, who is leaving the company on the 15th of July to pursue new career opportunities outside of DICE EMEA.



Birgit Oliver

Parts CST Coordinator
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Doosan Infracore Portable Power

Parts News – September 2011

Announcement

Parts Field Team

We are happy to announce that Doosan is reinforcing the Portable Power Parts team.
Please note following changes in the parts EMEA field team for Portable Power:



Gerald Libeau

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Jeroen Jacobs

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(As of October 2011)



Michal Gryzmala

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(As of October 2011)





Doosan Infracore Portable Power

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PROMO

Pneumatic Breakers and Hammers



-5%
off net price



Breakers and Hammers accessories



-5%
off net price

Offer valid from 1st October till 31 October 2011, exclusively on orders submitted through the E-Commerce Platform. Discounts apply on the net price. Prices are ex-works and subject to change without prior notification. AS LONG AS STOCK LASTS.