

# Contest Rules and Conditions

## Participation Conditions:

- For Parts Managers only, maximum 1 person per company.
- For official Portable Power distributors distributing Portable Power for at least 1 year (distribution contract must be dated 1st January 2010 or earlier).
- Minimum Parts sales volume in 2010 must be at least € 30,000.

## Winners:

- Top 1 per Pool - best progression rate in Portable Power Parts sales

## Pools:

- Pool 1: Eastern and Central Europe, Germany, Switzerland, UK
- Pool 2: Iberia, Italy, Greece, Turkey, Israel, Cyprus
- Pool 3: France, Benelux, Nordics, Baltics
- Pool 4: Middle East, Africa, Dom Tom

Program time frame: from 1st August until 31rd of December included.

Performances will be communicated on a monthly basis via the Bobcat Net-ESA/BOP website and via the Parts Mailings.

The winners will be contacted by phone and e-mail the first week of January. For obvious organizational reasons, we will ask the winners to confirm their participation to the event within 5 days max, allowing us to organize the event in due manner and time.



## 2011 PARTS CONTEST SOUTH AFRICA

16<sup>TH</sup> TILL 21<sup>ST</sup> FEBRUARY 2012





# PROGRAM DETAILS

- **When**  
16<sup>th</sup> till 21<sup>st</sup> February 2012
- **Where**  
South Africa – Johannesburg and Mabula Game Reserve
- **Airport**  
Departure out of Brussels National Airport, via Frankfurt

- **Cost**  
**Doosan offers you:**
  - A unique safari adventure
  - Return flights from Brussels to Johannesburg
  - Overnight stay in Johannesburg and the game reserve (Mabula Lodge)
  - Game reserve entry
  - All meals included

## At your expense:

- Flights from/to Brussels or Frankfurt if you prefer
- Any additional expenses such as minibar, telephone, bar, internet etc ...



# AGENDA (subject to changes)

- **Thursday 16th February 2012**  
Evening flight from Brussels to Frankfurt & from Frankfurt to Johannesburg
- **Friday 17th February 2012**  
Arrival in Johannesburg  
Transfer to hotel  
We offer you the choice between a leisure day at the pool or an optional excursion to Pretoria in the afternoon.  
Overnight stay at the Fire & Ice Melrose Arch Hotel, Johannesburg
- **Saturday 18th February 2012**  
Transfer to Mabula Game Reserve  
Jeep safari  
Spectacular "Bush Braai"  
Overnight stay at the Mabula Game Lodge
- **Sunday 19th February 2012**  
Early wake-up for Dawn Safari  
Leisure Lunch  
Bush walk  
Transfer to Johannesburg  
Overnight stay at the Fire & Ice Melrose Arch Hotel, Johannesburg
- **Monday 20th February 2012**  
Wine tasting and lunch in the restaurant with the best wine list of Johannesburg.  
Visit of Soweto in the afternoon.  
Return on evening flight – arrival in Frankfurt/Brussels on Tuesday morning 21th December

